

Message Text

UNCLASSIFIED

PAGE 01 VIENNA 01120 121636Z

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ACTION CU-04

INFO OCT-01 EUR-12 ISO-00 USIA-15 (ISO) W

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R 121516Z FEB 76

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 7757

UNCLAS VIENNA 1120

FOR: CU/WE

E.O. 11652: N/A

TAGS: OEXC

SUBJECT: OEXC (GRAU, WOLF-DIETRICH, FY-76 IV PROGRAM

REF: A-245 JULY 3, 1975, 1975 STATE 253146

1. MAG. WOLF-DIETRICH GRAU WAS NOMINATED BY REFAIR AND APPROVED BY REFTTEL. THERE ARE NO CHANGES IN HIS BIOGRAPHIC DATA AS SUBMITTED IN THE NOMINATION AIROGRAMM (REFAIR) EMERGENCY NAME AND ADDRESS FOLLOWS:

MRS. WOLF-DIETRICH GRAU
RADETZHYSTR. 8
A-3100 ST. POELTEN
AUSTRIA

GRAU HAS AN EXCELLENT COMMAND OF ENGLISH AND NO INTERPRETER IS NECESSARY.

2. GRAU WILL ARRIVE IN WASHINGTON THE WEEKEND OF APRIL 3 & 4, FOR A 22 DAY STAY. EXACT ETA FOLLOWS SEPTTEL. HE WILL BE AVAILABLE FOR A PROGRAM SESSION MONDAY, MORNING, APRIL 5.

3. GRAU'S PROGRAM SUGGESTIONS:

PROFESSIONAL:

1. USG BUDGETARY PROCESS: GRAU EXPRESSES A STRONG INTEREST
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 VIENNA 01120 121636Z

IN THE BUDGET MAKING APPARATUS OF THE USG. THE INTERRELATION-

SHIP OF TREASURY, OMB AND CONGRESS IN ORGANIZATIONAL AND POLITICAL TERMS SHOULD BE THE CORE OF HIS FOCUS.

2. USG FOREIGN POLICY MACHINERY: GRAU IS PARTICULARLY INTERESTED IN THE ORGANIZATION OF FOREIGN POLICY-MAKING MACHINERY. HE WANTS TO UNDERSTAND THE SHARED RESPONSIBILITIES OF THE DEPARTMENT OF STATE, CONGRESS, NSC AND THE OTHER DEPARTMENTS OF THE FEDERAL GOVERNMENT INVOLVED IN THE DEVELOPMENT OF FOREIGN POLICY. AREAS OF FOREIGN POLICY OF PARTICULAR INTEREST ARE INTERNATIONAL TRADE AND MONETARY POLICIES, FOREIGN ASSISTANCE AND THE NORTH/SOUTH DIALOGUE, US-CENTRAL EUROPEAN RELATIONS, NATO, AND EAST/WEST DETENTE.

3. FEDERAL RESERVE: GRAU HAS AN INTEREST IN THE WORKINGS OF THE US FEDERAL RESERVE SYSTEM, PARTICULARLY THE OPEN MARKET OPERATIONS CARRIED OUT BY THE FED IN NYC.

4. LARGE BANK: GRAU HAS REQUESTED BRIEFINGS AT A LARGE AMERICAN-BASED BANK ENGAGED IN INTERNATIONAL ACTIVITIES. HE SPECIFICALLY MENTIONED CITYBANK.

5. MNC: GRAU WOULD LIKE TO VISIT A MULTINATIONAL OIL COMPANY. HE IS MORE INTERESTED IN THE MANAGEMENT OF AN INTERNATIONAL CORPORATION THAN IN BRIEFINGS ON ITS PRODUCT LINE.

6. INTERNATIONAL ORGANIZATIONS: THE INTERNATIONAL MONETARY FUND AND THE WORLD BANK HEAD THE LIST IN THIS AREA. GRAU ALSO HAS A GENERAL INTEREST IN THE UN AND A PARTICULAR REQUEST FOR AND APPOINTMENT WITH AUSTRIAN REPRESENTATIVE, DR. JANKOWITSCH.

7. ACADEMIC: GRAU EXPRESSED AN INTEREST IN THE VIEWS OF ECONOMISTS BELONG TO THE "MONETARIST" SCHOOL. HE WOULD ENJOY A VISIT TO THE UNIVERSITY OF CHICAGO TO TALK WITH MILTON FRIEDMAN OR SOME OTHER PROFESSOR OF THE MONETARIST PERSUASION. A VISIT WITH THE BROOKINGS INSTITUTION WITH A SPECIALIST IN ONE OF HIS MAJOR AREAS OF INTEREST SHOULD ALSO BE CONSIDERED.

OTHER INTERESTS:

IN THE TIME THAT REMAINS, GRAU REQUESTED AN OPPORTUNITY TO UNCLASSIFIED

UNCLASSIFIED

PAGE 03 VIENNA 01120 121636Z

VISIT A STATE IN THE MIDST OF A PRIMARY CAMPAIGN. HE EXPRESSED AN INTEREST IN HOW AMERICAN POLITICAL PARTIES ORGANIZE FOR POLITICAL CAMPAIGNS. HE WOULD APPRECIATE NEW ORLEANS AND SAN FRANCISCO BEING WORKED INTO HIS SCHEDULE. CULTURALLY, HE PREFERS CLASSICAL MUSIC, OPERA AND JAZZ. HE WOULD PARTICULARLY ENJOY SEEING A PERFORMANCE OF GERSHWIN'S "PORGY AND BESS". IF POSSIBLE, HE WOULD LIKE TO TRAVEL BY TRAIN IN THE WEST. HE WELCOMES HOME HOSPITALITY AND MADE A PLEA FOR

VARIETY IN SOCIAL BACKGROUND.

4. POST SUGGESTIONS FOR GRAU'S PROGRAM:

GRAU IS AN INTELLIGENT YOUNG BUREAUCRAT ON THE MOVE. IT WOULD NOT BE UNFAIR TO SAY THAT HE IS MORE INTERESTED IN THE WORKINGS OF THE CLOCK THAN IN WHAT TIME IT IS. AS AN INSIDE STAFF MAN HIMSELF, GRAU SAID HE WOULD RATHER HAVE HIS US PROGRAM CONSIST OF HOURS WITH COUNTERPARTS THAN MINUTES WITH "NAMES". THE EMBASSY SUPPORTS HIS REQUEST AND OFFERS THE FOLLOWING SUGGESTIONS:

A) INTERNATIONAL BUSINESS AND DEPARTMENT OF STATE ROLE IN FOREIGN ECONOMIC POLICY: WILLIS C. ARMSTRONG--FORMER ASSISTANT SECRETARY OF STATE FOR ECONOMIC AND BUSINESS AFFAIRS AND CURRENTLY CONSULTANT TO THE INTERNATIONAL CHAMBER OF COMMERCE.

B) BUDGETARY PROCESS AND STABILIZATION POLICY: PROF. NANCY BARRETT, DEPUTY ASSISTANT DIRECTOR (FISCAL POLICY) CONGRESSIONAL BUDGET OFFICE.

C) INTERNATIONAL TRADE POLICY, MTN: MAYNARD GLITMAN -- DEPUTY ASSISTANT SECRETARY FOR INTERNATIONAL TRADE POLICY (STATE) AND/OR SOMEONE FROM STR.

D) INTERNATIONAL FINANCE, NORTH/SOUTH DIALOGUE: DEPUTY ASSISTANT SECRETARY PAUL H. BOEKER (STATE).

E) INTERNATIONAL COMMODITY ISSUES, INCLUDING ENERGY: C. FRED BERGSTEN--BROOKINGS INSTITUTION.

F) CENTRAL EUROPEAN AFFAIRS: DAVID ANDERSON, COUNTRY DIRECTOR FOR CENTRAL EUROPEAN AFFAIRS (STATE).
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PAGE 04 VIENNA 01120 121636Z

5. THE EMBASSY IS CONCERNED THAT FULFILLMENT OF HIS "WISH LIST" WILL CONCENTRATE HIS PROGRAM TOO HEAVILY IN WASHINGTON D.C. AND NEW YORK. IF GRAU IS TO REALLY UNDERSTAND HOW THE MACHINERY WORKS, HE WILL HAVE TO BE EXPOSED TO THE PRESSURES PLACED ON THE MACHINERY FROM THE "UNOFFICIAL" POWER SOURCES. FOR EXAMPLE, EXPOSURE TO MAJOR POLITICAL/ECONOMIC INTEREST GROUPS AND LOBBIES--THEIR POINTS OF VIEW AND THEIR ACTIVITIES--IS ESSENTIAL TO HIS UNDERSTANDING OF WHY THE APPARATUS WORKS THE WAY THAT IT DOES. IN ADDITION TO THE "SHADOW MACHINERY" AT WORK IN WASHINGTON, THE EMBASSY WOULD HOPE THAT GRAU'S PROGRAM INCLUDE SOME TIME INLAND IN ORDER THAT HE COME TO APPRECIATE HOW AMERICAN PEOPLE FEEL ABOUT FOREIGN TRADE, DEVELOPMENT ASSISTANCE, THE UN ETC. AND HOW THEIR FEELINGS ARE TRANSLATED INTO CONGRESSIONAL VOTES AND USG POLICIES. BUCHANAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976VIENNA01120
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760054-0873
From: VIENNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760253/aaaabumk.tel
Line Count: 169
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION CU
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 253146
Review Action: RELEASED, APPROVED
Review Authority: housmasa
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUL 2004 by oatisao>; APPROVED <04 OCT 2004 by housmasa>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OEXC (GRAU, WOLF-DIETRICH, FY-76 IV PROGRAM
TAGS: OEXC, AU, US, (GRAU, WOLF-DIETRICH)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006